

Subject: - Reply to Pre-bid queries (meeting held on 05.06.2015) EXPRESSION OF INTEREST dated 22.05.2015.

Name of work: Design Construction Operation and Maintenance of E-Pios at different locations near Bus Stops at Inner & Outer Ring Road with advertisement rights.

S. No.	Queries of participates of pre-bid	Reply of DJB
A.	a) Tender Documents: Please confirm if this EOI is the first stage of the tender process and a detailed document will be released later post this EOI. Also please confirm whether the RFP will be an open tender or would it be issued to only those bidders who would have participated in this EOI.	Yes, EOI is the 1st stage of tender process and detailed bid document will be released later post of this EOI. It will be an open tender on two bid system. The price bid will be opened of those firms which fulfill the eligibility criteria and qualify the technical requirements..
	b) Location of the E-pios: Please confirm on the 100 locations envisaged for the construction of the E-pios. It is very important to have the location details in order to prepare the business working for the project.	Locations of E-Pios shall be fixed with the mutual consent of land owning agencies and the successful bidder.
	c) Water Supply: The water supply to all the E-pios under the project should be provided by Delhi Jal Board. The provision of the tanker is not feasible. Alternatively, also please provide the locations wherein the water supply will be provided by the Delhi Jal Board and the locations wherein the bidder is supposed to make his own arrangements.	The water shall be provided by DJB though metered water connection on DJB line wherever feasible. Otherwise the operator shall be allowed to fill tanker for this purpose only from the nearest DJB filling points against charges. The list of filling points shall be provided in RFP.
	d) Design of the E-pios: Please confirm whether the design of the E-pios has been made by Delhi Jal Board or if the bidders are free to provide their own design. Also please confirm if the design is to be provided as part of this EOI or would form part of the detailed RFP that would be issued later.	The bidders are free to provide their design in Expression of Interest.
	e) Advertisement on E-Pios: Please specify the advertisement area to be made available against each E-Pios or if the bidder is free to provide the same as part of the design.	The bidders may suggest their requirement.

	<p>f) Area to be provided for construction: Please provide the area dimensions that would be provided for construction of the E-Pios. The detailed design can only be prepared post confirmation on the area available for construction at each site.</p>	<p>The area shall be fixed & detailed in RFP as per accepted design received in EOI.</p>
	<p>g) Permissions from various Govt. Bodies: Please clarify whether the requisite permissions for the E-Pios construction on the Right of way has been obtained from the Public Works Department. Also confirm on the permissions to be obtained from the various Municipal Bodies.</p>	<p>All the permissions are to be obtained by the operator. DJB shall issue recommendatory letters only.</p>
	<p>h) Point-4; Key Service Conditions of the EOI: As per the point 4, The operator has to carry out TDS level testing and also conduct water quality tests covering all BIS: 10500 parameters. Please clarify on these parameters and also please confirm whether the bidder has to install RO system in the E-pios.</p>	<p>There is no requirement of RO plant to treat DJB water. However the parameters may be seen from IS Code 10500.</p>
	<p>i) Selection Criteria: The EOI provided is very open ended without any selection criteria. Also, there are no technical parameter requirements provided for the E-Pios on basis of which the bidder has to submit the EOI.</p>	<p>The bidders are free to provide their design and ideas to implement this project.</p>
	<p>j) Technical eligibility criteria: In order to have serious and experienced bidders for this project it is imperative to lay down strong technical eligibility criteria's. This being a public service project it is all the more important to understand the primary function of the project i.e. providing clean drinking water. Delhi Jal Board needs to provide with Technical & financial eligibility criteria for this project along with experience in similar field in India or Abroad.</p>	<p>The technical & financial eligibility criteria shall be fixed in RFP. The agencies should provide their financial and technical credentials in the EOI itself.</p>
	<p>k) Postponement of Submission Date: It is also submitted that based on the inputs provided by the bidders the final date of submission should be extended by at least 4 weeks from the date of issue of the revised/final EOI. The project is huge and a thorough assessment of the same will take a considerable amount of time.</p>	<p>No change.</p>

B.	1. DJB call for RFP from all interested parties.	Agreed
	2. RFP to have technical and commercial proposals.	Agreed
	3. Technical proposal to have details of design and functioning of the proposed solution.	Agreed
	4. Commercial proposal to have details of how the venture would be made viable.	Interested parties are requested to submit their exhaustive proposal in EOI.
	5. DJB to take onus of land allocation in totality.	Refer A (g)
	6. Packed food (long shelf life) and beverages to be allowed to be vended from the "E-Pios".	No, only cold DJB water is to be dispensed free of cost.
	7. Minimum 60 square feet of space to be allocated.	The bidders may submit land requirement for their design/ proposal to arrive at judicious decision on land area.
	8. Design allowing maximizing of advertising space be accepted, even while 60 sq. ft. space is allocated on ground.	Maximum area for advertisement shall be specified in RFP.
	9. Incentivize use of eco friendly technologies.	Open to bidder.
	10. Keep the initiative as a purely public service exercise, considering this is a pilot.	The operator has to meet out their expenses through the revenue generation by advertisement.
	11. Exit clause for the party, by way of sell out of the licenses to operate must be incorporated.	Not agreed.
	12. Details on the consumer support mechanism to be worked out in granularity, as the service does not call for a either a full fledged call centre environment nor the expertise to operate one. Only basic infrastructure to support consumer grievance should suffice along with service uptime guarantees.	Agreed, it will be provided in RFP.
	13. All requisite clearances for advertising will be bidder's responsibility, DJB to only be a one stop shop to allocate land, approve design and guarantee usage as per agreed operating terms and issue licenses.	DJB will provide water at their designated centre only or through metered connection on DJB water line wherever available. All other statutory requirement are to be filled by operator.

C.	1. The capacity of E-Pios is required to be minimum of 500 ltr. Is it 500 ltr. per day?	It is the minimum capacity of the tank.
	2. Is water to be supplied by Jal Board is free of charge?	It shall be against a charge and shall be detailed in RFP.
	3. Is the making of water connection by the Jal Board free of charge?	No, the operator will take metered water connection at his cost at prevailing tariff.
	4. What are the applicable taxes and under para. 5(VI)?	All taxies applicable in Delhi are applicable.
	5. What is TDS level testing under para. 4c. (i)?	The TDS level shall be as per IS-10500.
	6. Which are the authorized labs for testing of water?	DJB Labs.
	7. What are the prevailing charges of Jal Board for water testing?	The charges will be provided in RFP.
	8. General public often wants to fill bottles and take away the water. Often wants to wash face & hands. This would result into shortage of cold water. What remedy the operator is allowed?	The operator may design the E-Pios in such a way that all such activities may not be possible.
	9. What is the permissible advertisement area on each E-Pios?	It will be provided in RFP.
	10. Is detached format of advertisement allowed?	No
	11. What is the time of start and closure of E-Pios?	06.00 AM to 11.00 PM.
	12. In case of vandalism/theft what is the period allowed for restoration?	It shall be provided in RFP.
	13. Who is the authority for approval of design for E-Pios?	Chief Engineer, DJB.
	14. Is the RO followed by cooler and E-dispensation adequate?	No RO is allowed.
	15. Is there any License Fee?	The license fee may be criteria for bid selection. The details shall be provided in RFP.
	16. What is the financial & experience criterion for selection of capable agency? Is there any marking system?	This shall be fixed in RFP.
	17. Is the agency allowed to shift the E-Pios in event of road widening or removal of bus-q-shelter?	Yes, It may be allowed with the permission of DJB.

	Addendum of Clarifications	
	<ul style="list-style-type: none"> • It is suggested that DJB should specify the minimum and maximum permissible advertisement area on each of the E-Pios. Kindly share the technical drawings of the structure, if possible. Else, share the design preferences. 	
	<ul style="list-style-type: none"> • Clause 1.1.3, page 3 <ul style="list-style-type: none"> ○ Number of E-Pios in the first phase is 100 ○ It is suggested that successful bidder should get the Right of First Refusal in case of additional E-Pios in subsequent phases 	<p>Yes, the maximum area shall be fixed in RFP. Yes</p>
	<ul style="list-style-type: none"> • Clause 3.b, Page 4 <ul style="list-style-type: none"> ○ It is mentioned in the EOI that successful bidder need to collect the water from the nearest filling station (in case where water connection is not provided by DJB). ○ It is suggested that DJB should supply the water to each of the E-Pios or DJB must specify the exact number of E-Pios where bidders has to arrange for water supply on his own. 	<p>Yes.</p> <p>On most of the E-Pios the operators may require transportation of water from designated filling stations. The list of filling stations shall be provided in RFP.</p>
	<ul style="list-style-type: none"> • Clause 3.f, Page 4 <ul style="list-style-type: none"> ○ The operator shall have to supply cold potable water to the public. It is suggested that DJB should facilitate the supply of electricity connection for cooling. 	<p>The DJB will provide recommendation letter and the operator can take electric connection at his own cost.</p>
	<ul style="list-style-type: none"> • Clause 5.13, Page 6 <ul style="list-style-type: none"> ○ It is mentioned that all clearance required shall be arranged by the operator and DJB will issued recommendation letters and assist in above. ○ It is suggested that all the clearance to be provided by DJB. 	<p>Refer A (g).</p>
	<ul style="list-style-type: none"> • Clause 6.a, Page 6 <ul style="list-style-type: none"> ○ It is mentioned that DJB will coordinate with GNCTD to make the land available for installation of E-Pios. ○ It is suggested that DJB should state the exact numbers and locations of E-Pios. Also, it should be suitable from advertisement point of view as this is the only source of revenue for concessionaire. 	<p>As per EOI.</p>

	<ul style="list-style-type: none"> • Clause 6.i, Page 7 <ul style="list-style-type: none"> ○ It is suggested to increase the tenure to 20 years instead of 10 years, as higher tenure would ensure the better quality and proper maintenance of the E-Pios by concessionaire. ○ Kindly clarify on the different taxes applicable. Who will bear the taxes with MCD, if applicable? As per our understanding, this should be borne by DJB, similar to DTIDC & DMRC. 	As per EOI.
	<ul style="list-style-type: none"> • Clause 7.d, Page 7 <ul style="list-style-type: none"> ○ As per the MCD policy 2007, there should be rebate of one-third of License fee if we use solar power instead of conventional power. Please confirm the same. 	As per existing rule only.
	<ul style="list-style-type: none"> • Clause 7.f, Page 7 <ul style="list-style-type: none"> ○ What are the water charges to be paid to DJB? If this service is free to people, why DJB is charging the same to the concessionaire. Water should be provided free of cost the concessionaire. 	It shall be fixed in RFP.
	<ul style="list-style-type: none"> • Page 8 (Firms having experience and expertise in this field) <ul style="list-style-type: none"> ○ What do you mean by experience here? Experience in water supply offerings or experience in Advertising. Kindly confirm. ○ It is suggested that Experience in Advertising should be considered as it is the only source of revenue. 	Experience of dispensing of water to community is must.